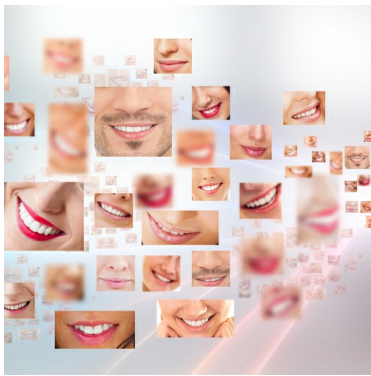


Tooth Be Told



January 2024 eNews

2023 Year In Review



- **7,000** restorations completed! (That's a lot of lives changed)
- **97%** Success Rate
- **10-minute** average seat time (Based on actual Case Evaluation Reports returned)
- **30 years** in smile making, life-changing, business!

TECH TIPS



Single Anterior Cases: What's Required for Success

The hardest case to successfully complete is the single anterior. Mother nature is hard to replicate. There are a few things you can send your lab that will make your technician very happy and help us get it right the first time!

Pre-operative Shade Record: Taken before pre-op impressions & anesthetic.

- Engage patients input (take 2-5 minutes)
- Take photos with decided shade tab incisal edge to the incisal edge of the natural tooth attempting to be matched.
- E-mail the photos to: SCS@SuncoastCeramic.com (include first initial & last name in subject)

Bite Record: Taken with patient sitting up, chin parallel to the floor, premolar to canine.

Clear margins: with final impressions/scans void of inflammatory tissue.

Send patient approved impression or model of functional temporary.

This is a great start; however, some minor adjustments may need to be made **after the restoration has been tried in.**

Watch this 7-minute video that discusses the benefits of **TRY IN PASTE.**

- It is water soluble.
- The paste (like the cement), shades can be blended to enhance the color of the crown to get the correct shade.
- Will reduce the amount of Lab adjustments and patient appointments.

[Variolink Esthetic Try-in Paste Review - 7 -minute YouTube Video](#)

I tried it in, and the shade is still off. What do I need to send the lab?

Take photos of the try in: in the mouth WITH the shade tab placed incisal edge to incisal edge of the restoration.

Document what Try In procedure was used on the Rx (include try-in brand and shade)

Return the case for adjusting.

E-mail new photos to: SCS@Suncoastceramic.com.

It is important for us to see the photos of the restoration in the patient's mouth WITH the shade tab. This allows us to see how we need to adjust the shade.

We offer in-lab shade consultations by appointment.

[Shade Consultations](#)

[Single Anterior Tooth Lab Protocol](#)

PAYMENT POLICY UPDATES

We've made some changes to our payment policies. Starting **January 1, 2024**, we are offering **Volume Discounts** for physical check payments received in our office by the 10th of the following month.



January 2024 statements will be e-mailed on the 31st.
To qualify for the **Volume Discount** your physical check must be in our office on or before February 10th.

[Download Statement of Policies](#)

SUNCOAST STUDY CLUB



You are Invited to our next Study Club Meeting!
AGD Members Earn 3 CE credits FREE!

OPTIMIZING IMPLANT ESTHETICS

When:

Thursday, February 22, 2024
6p.m.- 9p.m.

Where:

The Westshore Grand
4860 West Kennedy Blvd.
Tampa, FL 33609

Speaker:

Dr. Howard M. Chasolen, DMD, FACD, FAAID
Sponsored by: Dentsply Sirona

Lite fare and soft drinks provided. Great education and conversation shared.

RSVP by February 16, 2024 (Limited Space):

e-mail: SuncoastStudyClub@gmail.com

Call: 813-684-1905

[RSVP on our Website](#)

[Event Details & Speaker Bio](#)

QUOTE OF THE MONTH



Master Mind Alliance is two or more minds working together in perfect harmony toward the attainment of a common, specific objective. By forming this alliance, you may acquire and utilize the experience, education, influence and knowledge of others to help you achieve your definite major goal.

Napoleon Hill Foundation

**Refer a friend and you both
get a free zirconia crown!**

Feel free to share this newsletter with your friends and colleagues.

We appreciate the compliment of your referrals!

YOUR REFERRALS ARE
OUR GREATEST
COMPLIMENT.


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SUNCOAST CERAMIC STUDIO | 1415 Oakfield Drive, Brandon, FL 33511 813-684-1905
SCS@SuncoastCeramic.com

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